

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549**

**FORM 10-Q**

(Mark One)

- QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended **September 30, 2019** or
- TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number **1-35701**

**Era Group Inc.**

(Exact Name of Registrant as Specified in Its Charter)

**Delaware**  
(State or Other Jurisdiction of  
Incorporation or Organization)

**945 Bunker Hill, Suite 650**

**Houston, Texas**  
(Address of Principal Executive Offices)

**72-1455213**  
(IRS Employer  
Identification No.)

**77024**  
(Zip Code)

**713-369-4700**  
(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
<b>Common Stock, par value \$0.01 per share</b>	<b>ERA</b>	<b>NYSE</b>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer <input type="checkbox"/>	Accelerated filer <input checked="" type="checkbox"/>	Non-accelerated filer <input type="checkbox"/>	Smaller reporting company <input type="checkbox"/>	Emerging growth company <input type="checkbox"/>
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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The total number of shares of common stock, par value \$0.01 per share, outstanding as of October 31, 2019 was 21,288,619. The Registrant has no other class of common stock outstanding.

**ERA GROUP INC.**

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**PART I—FINANCIAL INFORMATION**

**ITEM 1. FINANCIAL STATEMENTS**

**ERA GROUP INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(in thousands, except share amounts)

	September 30, 2019	December 31, 2018
	(unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents (including \$1,843 and \$1,745 from VIEs <sup>(1)</sup> in 2019 and 2018, respectively)	\$ 107,736	\$ 50,753
Receivables:		
Trade, operating, net of allowance for doubtful accounts of \$176 and \$261 in 2019 and 2018, respectively (including \$6,177 and \$5,565 from VIEs in 2019 and 2018, respectively)	31,312	33,306
Trade, dry-leasing	5,864	3,803
Tax receivables (including \$2,705 and \$3,187 from VIEs in 2019 and 2018, respectively)	2,705	3,187
Other (including \$21 and \$340 from VIEs in 2019 and 2018, respectively)	11,567	2,343
Inventories, net (including \$42 and \$40 from VIEs in 2019 and 2018, respectively)	20,826	20,673
Prepaid expenses (including \$72 and \$10 from VIEs in 2019 and 2018, respectively)	2,851	1,807
Total current assets	182,861	115,872
Property and equipment (including \$1,468 and \$1,375 from VIEs in 2019 and 2018, respectively)	901,580	917,161
Accumulated depreciation (including \$584 and \$485 from VIEs in 2019 and 2018, respectively)	(334,730)	(317,967)
Property and equipment, net	566,850	599,194
Operating lease right-of-use (including \$1,812 from VIEs in 2019)	9,907	—
Equity investments and advances	—	27,112
Intangible assets	1,094	1,107
Other assets (including \$403 and \$96 from VIEs in 2019 and 2018, respectively)	6,363	21,578
Total assets	\$ 767,075	\$ 764,863
<b>LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable and accrued expenses (including \$1,433 and \$1,522 from VIEs in 2019 and 2018, respectively)	\$ 11,940	\$ 13,161
Accrued wages and benefits (including \$1,654 and \$1,429 from VIEs in 2019 and 2018, respectively)	8,960	9,267
Accrued interest	3,321	569
Accrued income taxes	2,945	973
Accrued other taxes (including \$270 and \$500 from VIEs in 2019 and 2018, respectively)	1,986	1,268
Accrued contingencies (including \$548 and \$630 from VIEs in 2019 and 2018, respectively)	548	630
Current portion of long-term debt (including \$182 and \$395 from VIEs in 2019 and 2018, respectively)	1,845	2,058
Other current liabilities (including \$378 and \$0 from VIEs in 2019 and 2018, respectively)	2,851	878
Total current liabilities	34,396	28,804
Long-term debt	158,731	160,217
Deferred income taxes	105,440	108,357
Operating lease liabilities (including \$1,434 from VIEs in 2019)	8,166	—
Other liabilities	850	747
Total liabilities	307,583	298,125
Commitments and contingencies (see Note 8)		
Redeemable noncontrolling interest	2,945	3,302
Equity:		
Common stock, \$0.01 par value, 60,000,000 shares authorized; 21,288,619 and 21,765,404 outstanding in 2019 and 2018, respectively, exclusive of treasury shares	224	219
Additional paid-in capital	451,103	447,298
Retained earnings	15,372	18,285
Treasury shares, at cost; 1,149,820 and 156,737 shares in 2019 and 2018, respectively	(10,152)	(2,476)
Accumulated other comprehensive income, net of tax	—	110
Total equity	456,547	463,436
Total liabilities, redeemable noncontrolling interest and stockholders' equity	\$ 767,075	\$ 764,863

(1) Refer to footnote 5 for more detail on variable interest entities ("VIE")

The accompanying notes are an integral part of these condensed consolidated financial statements.

**ERA GROUP INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(unaudited, in thousands, except share and per share amounts)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
<b>Revenues:</b>				
Operating revenues	\$ 54,659	\$ 51,894	\$ 153,569	\$ 161,116
Dry-leasing revenues	4,250	2,716	12,113	8,544
Total revenues	58,909	54,610	165,682	169,660
<b>Costs and expenses:</b>				
Operating	39,522	36,513	115,038	114,505
Administrative and general	9,142	8,837	26,912	35,714
Depreciation and amortization	9,312	9,541	28,282	30,011
Total costs and expenses	57,976	54,891	170,232	180,230
Gains (losses) on asset dispositions, net	754	(148)	562	2,269
Litigation settlement proceeds	—	42,000	—	42,000
Operating income (loss)	1,687	41,571	(3,988)	33,699
<b>Other income (expense):</b>				
Interest income	956	732	2,642	1,224
Interest expense	(3,464)	(3,549)	(10,357)	(11,646)
Loss on sale of investments	—	—	(569)	—
Foreign currency losses, net	(718)	(94)	(574)	(1,095)
Gains (losses) on debt extinguishment	—	—	(13)	175
Other, net	(5)	15	(25)	21
Total other income (expense)	(3,231)	(2,896)	(8,896)	(11,321)
Income (loss) before income taxes and equity earnings	(1,544)	38,675	(12,884)	22,378
Income tax expense	515	7,861	321	4,549
Income (loss) before equity earnings	(2,059)	30,814	(13,205)	17,829
Equity earnings, net of tax	—	465	9,935	1,577
Net income (loss)	(2,059)	31,279	(3,270)	19,406
Net loss attributable to noncontrolling interest in subsidiary	149	10	357	310
Net income (loss) attributable to Era Group Inc.	\$ (1,910)	\$ 31,289	\$ (2,913)	\$ 19,716
Income (loss) per common share, basic and diluted	\$ (0.09)	\$ 1.44	\$ (0.14)	\$ 0.91
<b>Weighted average common shares outstanding:</b>				
Basic	20,625,408	21,215,576	21,129,722	21,139,212
Diluted	20,629,328	21,239,189	21,131,029	21,156,466

The accompanying notes are an integral part of these condensed consolidated financial statements.

**ERA GROUP INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)**  
(unaudited, in thousands)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Net income (loss)	\$ (2,059)	\$ 31,279	\$ (3,270)	\$ 19,406
Other comprehensive loss:				
Foreign currency translation adjustments, net	—	—	(110)	(5)
Total other comprehensive loss	—	—	(110)	(5)
Comprehensive income (loss)	(2,059)	31,279	(3,380)	19,401
Comprehensive loss attributable to noncontrolling interest in subsidiary	149	10	357	310
Comprehensive income (loss) attributable to Era Group Inc.	\$ (1,910)	\$ 31,289	\$ (3,023)	\$ 19,711

The accompanying notes are an integral part of these condensed consolidated financial statements.

**ERA GROUP INC.**  
**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN REDEEMABLE NONCONTROLLING INTEREST AND EQUITY**  
(unaudited, in thousands)

**Three Months Ended September 30, 2019**

	Redeemable Noncontrolling Interest	Era Group Inc. Stockholders' Equity					Total Equity
		Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Shares	Accumulated Other Comprehensive Income	
June 30, 2019	\$ 3,094	\$ 224	\$ 449,687	\$ 17,282	\$ (8,531)	\$ —	\$ 458,662
Issuance of common stock:							
Employee Stock Purchase Plan	—	—	487	—	—	—	487
Share award amortization	—	—	929	—	—	—	929
Purchase of treasury shares	—	—	—	—	(1,621)	—	(1,621)
Net loss	—	—	—	(2,059)	—	—	(2,059)
Net loss attributable to redeemable noncontrolling interest	(149)	—	—	149	—	—	149
September 30, 2019	<u>\$ 2,945</u>	<u>\$ 224</u>	<u>\$ 451,103</u>	<u>\$ 15,372</u>	<u>\$ (10,152)</u>	<u>\$ —</u>	<u>\$ 456,547</u>

**Three Months Ended September 30, 2018**

	Redeemable Noncontrolling Interest	Era Group Inc. Stockholders' Equity					Total Equity
		Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Shares	Accumulated Other Comprehensive Income	
June 30, 2018	\$ 3,466	\$ 219	\$ 445,885	\$ (7,210)	\$ (2,951)	\$ 105	\$ 436,048
Issuance of common stock:							
Employee Stock Purchase Plan	—	—	409	—	—	—	409
Share award amortization	—	—	719	—	—	—	719
Net income	—	—	—	31,279	—	—	31,279
Net loss attributable to redeemable noncontrolling interest	(10)	—	—	10	—	—	10
Currency translation adjustments, net of tax	—	—	—	—	—	5	5
September 30, 2018	<u>\$ 3,456</u>	<u>\$ 219</u>	<u>\$ 447,013</u>	<u>\$ 24,079</u>	<u>\$ (2,951)</u>	<u>\$ 110</u>	<u>\$ 468,470</u>

**Nine Months Ended September 30, 2019**

	Redeemable Noncontrolling Interest	Era Group Inc. Stockholders' Equity					
		Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Shares	Accumulated Other Comprehensive Income	Total Equity
December 31, 2018	\$ 3,302	\$ 219	\$ 447,298	\$ 18,285	\$ (2,476)	\$ 110	\$ 463,436
Issuance of common stock:							
Restricted stock grants	—	4	(4)	—	—	—	—
Employee Stock Purchase Plan	—	1	1,076	—	—	—	1,077
Share award amortization	—	—	2,733	—	—	—	2,733
Purchase of treasury shares	—	—	—	—	(7,676)	—	(7,676)
Net loss	—	—	—	(3,270)	—	—	(3,270)
Net loss attributable to redeemable noncontrolling interest	(357)	—	—	357	—	—	357
Currency translation adjustments, net of tax	—	—	—	—	—	(110)	(110)
September 30, 2019	\$ 2,945	\$ 224	\$ 451,103	\$ 15,372	\$ (10,152)	\$ —	\$ 456,547

**Nine Months Ended September 30, 2018**

	Redeemable Noncontrolling Interest	Era Group Inc. Stockholders' Equity					
		Common Stock	Additional Paid-In Capital	Retained Earnings	Treasury Shares	Accumulated Other Comprehensive Income	Total Equity
December 31, 2017	\$ 3,766	\$ 215	\$ 443,944	\$ 4,363	\$ (2,951)	\$ 110	\$ 445,681
Issuance of common stock:							
Restricted stock grants	—	3	(3)	—	—	—	—
Employee Stock Purchase Plan	—	1	892	—	—	—	893
Share award amortization	—	—	2,180	—	—	—	2,180
Net income	—	—	—	19,406	—	—	19,406
Net loss attributable to redeemable noncontrolling interest	(310)	—	—	310	—	—	310
September 30, 2018	\$ 3,456	\$ 219	\$ 447,013	\$ 24,079	\$ (2,951)	\$ 110	\$ 468,470

The accompanying notes are an integral part of these condensed consolidated financial statements.

**ERA GROUP INC.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(unaudited, in thousands)

	Nine Months Ended September 30,	
	2019	2018
Cash flows from operating activities:		
Net income (loss)	\$ (3,270)	\$ 19,406
Adjustments to reconcile net loss to net cash provided by operating activities:		
Depreciation and amortization	28,282	30,011
Share-based compensation	2,733	2,180
Bad debt expense, net	41	—
Interest income	(227)	(614)
Non-cash penalty and interest expenses	—	607
Gains on asset dispositions, net	(562)	(2,269)
Debt discount amortization	203	188
Amortization of deferred financing costs	722	1,173
Loss on sale of investments	569	—
Foreign currency losses, net	592	1,097
Losses (gains) on debt extinguishment, net	13	(175)
Deferred income tax (benefit) expense	(2,887)	1,541
Equity earnings, net of tax	(9,935)	(1,577)
Changes in operating assets and liabilities:		
Decrease (increase) in receivables	176	(2,390)
(Increase) decrease in prepaid expenses and other assets	(726)	393
Increase in accounts payable, accrued expenses and other liabilities	4,121	781
Net cash provided by operating activities	19,845	50,352
Cash flows from investing activities:		
Purchases of property and equipment	(5,168)	(7,686)
Proceeds from disposition of property and equipment	9,252	29,520
Purchase of investments	(5,000)	—
Proceeds from sale of investments	4,430	—
Dividends received from equity investees	—	1,000
Proceeds from sale of equity investees, net	34,712	—
Principal payments on notes due from equity investees	2,334	401
Principal payments on third party notes receivable	5,340	620
Net cash provided by investing activities	45,900	23,855
Cash flows from financing activities:		
Long-term debt issuance costs	—	(1,295)
Payments on long-term debt	(1,458)	(42,562)
Extinguishment of long-term debt	(740)	—
Proceeds from share award plans	1,077	893
Purchase of treasury shares	(7,676)	—
Net cash used in financing activities	(8,797)	(42,964)
Effects of exchange rate changes on cash and cash equivalents	35	(445)
Net increase in cash, cash equivalents and restricted cash	56,983	30,798
Cash, cash equivalents and restricted cash, beginning of period	50,753	16,833
Cash, cash equivalents and restricted cash, end of period	\$ 107,736	\$ 47,631
Supplemental cash flow information:		
Cash paid for interest	\$ 6,690	\$ 7,867
Interest capitalized during the period	—	97
Interest, net of amounts capitalized	\$ 6,690	\$ 7,770
Cash paid for income taxes	\$ 1,255	63

The accompanying notes are an integral part of these condensed consolidated financial statements.



**ERA GROUP INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**  
**(unaudited)**

**1. BASIS OF PRESENTATION AND ACCOUNTING POLICY**

The condensed consolidated financial statements include the accounts of Era Group Inc. and its consolidated subsidiaries. Unless the context otherwise indicates, any reference in this Quarterly Report on Form 10-Q to the “Company” refers to Era Group Inc. and its consolidated subsidiaries, and any reference to “Era Group” refers to Era Group Inc. without its subsidiaries. The condensed consolidated financial information for the three and nine months ended September 30, 2019 and 2018 has been prepared by the Company and has not been audited by its independent registered public accounting firm. In the opinion of management, all adjustments (consisting of normal recurring adjustments) have been made to fairly present the Company’s financial position as of September 30, 2019, its results of operations for the three and nine months ended September 30, 2019 and 2018, its comprehensive income for the three and nine months ended September 30, 2019 and 2018, its changes in equity for the three and nine months ended September 30, 2019, and 2018, and its cash flows for the nine months ended September 30, 2019 and 2018. Results of operations for the interim periods presented are not necessarily indicative of operating results for the full year or any future periods.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles (“GAAP”) in the United States (“U.S.”) have been condensed or omitted. These condensed consolidated financial statements should be read in conjunction with the financial statements and related notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2018.

Certain of the Company’s operations are subject to seasonal factors. Operations in the U.S. Gulf of Mexico are often at their highest levels from April to September, as daylight hours increase, and are at their lowest levels from December through February, as daylight hours decrease.

**Basis of Consolidation.** The consolidated financial statements include the accounts of Era Group Inc., its wholly and majority-owned subsidiaries and entities that meet the criteria of VIEs of which the Company is the primary beneficiary. Aeróleo Taxi Aereo S/A (“Aeróleo”) is a VIE of which the Company is the primary beneficiary. All significant inter-company accounts and transactions are eliminated in consolidation.

**Reclassification.** Certain amounts reported for prior periods in the consolidated financial statements have been reclassified to conform with the current period’s presentation.

**Supplemental Cash Flow Information.** The following table sets forth the Company’s reconciliation of cash, cash equivalents and restricted cash reported within the Consolidated Statement of Cash Flows (in thousands):

	September 30, 2019	December 31, 2018	September 30, 2018	December 31, 2017
Cash and cash equivalents	\$ 107,736	\$ 50,753	\$ 47,631	\$ 13,583
Restricted cash <sup>(1)</sup>	—	—	—	3,250
Total cash, cash equivalents and restricted cash shown in the Consolidated Statement of Cash Flows	<u>\$ 107,736</u>	<u>\$ 50,753</u>	<u>\$ 47,631</u>	<u>\$ 16,833</u>

(1) Restricted cash represents amounts deposited in escrow accounts at the end of each period. Escrow deposits are shown as a separate line item in the consolidated balance sheet.

**Revenue Recognition.** The Company recognizes revenues for flight services and emergency response services with the passing of each day as the Company has the right to consideration from its customers in an amount that corresponds directly with the value to the Company’s customer of the performance completed to date. Therefore, the Company has elected to exercise the right to invoice practical expedient in its adoption of ASC 606. The right to invoice represents a method for recognizing revenue over time using the output measure of “value to the customer” which is an objective measure of an entity’s performance in a contract. The Company typically invoices its customers on a monthly basis for revenues earned during the prior month with payment terms of 30 days. The Company’s customer arrangements do not contain any significant financing component for its customers.

**Trade Receivables.** Customers are primarily international, independent and major integrated exploration, development and production companies, third party helicopter operators and the U.S. government. Customers are typically granted credit on a short-term basis, and related credit risks are considered minimal. The Company routinely reviews its trade receivables and makes provisions for probable doubtful accounts; however, those provisions are estimates. Actual results could differ from those estimates, and those differences may be material.

**Leases.** The Company determines if an arrangement is a lease at inception or during modification or renewal of an existing lease. Operating leases are maintained for a number of fixed assets including land, hangars, buildings, fuel tanks and tower sites. The right-of-use assets associated with these leases are reflected under long-term assets; the current portion of the long-term payables are reflected under other current liabilities; and the payables on lease agreements past one year are recorded as long-term liabilities on the Company's consolidated balance sheets. For those contracts with terms of twelve months or less, the lease expense is recognized on a straight-line basis over the lease term and recorded in operating expenses on the consolidated statement of operations. As most of the Company's leases do not provide an implicit rate, the incremental borrowing rate based on the information available at commencement date is used to determine the present value of future payments. Most of the Company's lease agreements allow the option of renewal or extension, which are considered a part of the lease term. When it is reasonably certain that a lease will be extended, this is incorporated into the calculations.

**New Accounting Standards - Adopted.** In February 2016, the Financial Accounting Standards Board ("FASB") issued ASU No. 2016-02, "Leases" (ASU No. 2016-02), which establishes comprehensive accounting and financial reporting requirements for leasing arrangements. This ASU supersedes the existing requirements in FASB ASC Topic 840, "Leases," and requires lessees to recognize substantially all lease assets and lease liabilities on the balance sheet. The provisions of ASU No. 2016-02 also modify the definition of a lease and outline requirements for recognition, measurement, presentation and disclosure of leasing arrangements by both lessees and lessors. This ASU is effective for interim and annual periods beginning after December 15, 2018, and early adoption of the standard is permitted. In July 2018, the ASU No. 2016-02 was further amended by the provisions of ASU No. 2018-11, "Targeted Improvements" to Topic 842 whereby the FASB decided to provide an alternate transition method by allowing entities to initially apply the new leases standard at the adoption date (such as January 1, 2019, for calendar year-end public business entities) and recognize a cumulative-effect adjustment to the opening balance of retained earnings in the period of adoption consistent with preparers' requests. The Company adopted ASU No. 2016-02, as amended, effective January 1, 2019, using the current-period adjustment method and has recognized a cumulative-effect adjustment to the opening balance of retained earnings in that period. The Company has elected an optional practical expedient to retain its current classification of leases, and as a result, the initial impact of adopting this new standard has not been material to its consolidated financial statements. The cumulative effect of the adoption on retained earnings is less than \$0.1 million. Additionally, the Company elected not to bifurcate and separately account for non lease components contained in a single contract. See note 4 - Leases for additional information related to the Company's operating leases.

In August 2018, the FASB issued ASU No. 2018-15, "Intangibles-Goodwill and Other-Internal-Use Software" (Subtopic 350-40), providing guidance addressing a customer's accounting for implementation costs incurred in a cloud computing arrangement ("CCA") that is considered a service contract. Under the new guidance, implementation costs for a CCA are evaluated for capitalization using the same approach as implementation costs associated with internal-use software and should be expensed over the term of the hosting arrangement, which includes any reasonably certain renewal periods. The new guidance is effective for fiscal years beginning after December 15, 2019 for calendar year-end public business entities. Early adoption is permitted, including adoption in any interim period. The Company will not take possession of implemented software and will rely on vendors to host the software, thus determining the cloud computing arrangements are service contracts. The Company adopted ASU No. 2016-13, effective January 1, 2019, and has appropriately accounted for the implementation costs of the cloud computing arrangements entered into in the first half of 2019. The adoption of ASU-2018-15 did not have a material impact on the Company's consolidated financial statements.

**New Accounting Standards - Not Yet Adopted.** In June 2016, the FASB issued ASU No. 2016-13, "Measurement of Credit Losses on Financial Instruments" (ASU No. 2016-13), which sets forth the current expected credit loss model, a new forward-looking impairment model for certain financial instruments based on expected losses rather than incurred losses. The ASU is effective for interim and annual periods beginning after December 15, 2019, and early adoption of the standard is permitted. Entities are required to adopt ASU No. 2016-13 using a modified retrospective approach, subject to certain limited exceptions. The Company is currently evaluating the potential impact of the adoption of this ASU on its consolidated financial statements.

In August 2018, the FASB issued ASU No. 2018-13, "Fair Value Measurements" (ASU No. 2018-13, update to topic ASC-820), providing guidance for the changes in unrealized gains and losses for the period included in other comprehensive income for recurring Level 3 fair value measurements held at the end of the reporting period, and the range and weighted average of significant unobservable inputs used to develop Level 3 fair value measurements. For certain unobservable inputs, an entity may disclose other quantitative information (such as the median or arithmetic average) in lieu of the weighted average if the entity determines that other quantitative information would be a more reasonable and rational method to reflect the distribution of unobservable inputs used to develop Level 3 fair value measurements. ASU No. 2018-13 will be effective for interim and annual periods beginning after December 15, 2019. The Company has not adopted ASU No. 2018-13 and believes such adoption will not have a material impact on its consolidated financial statements.

## 2. FAIR VALUE MEASUREMENTS

The fair value of an asset or liability is the price that would be received to sell an asset or transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Company utilizes a fair value hierarchy that maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value and defines three levels of inputs that may be used to measure fair value. *Level 1* inputs are quoted prices in active markets for identical assets or liabilities. *Level 2* inputs are inputs other than quoted prices included in *Level 1* that are observable for the asset or liability, either directly or indirectly, including quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, or inputs derived from observable market data. *Level 3* inputs are unobservable inputs that are supported by little or no market activity and are significant to the fair value of the assets or liabilities.

As of September 30, 2019 and December 31, 2018, the Company did not have any assets or liabilities that are measured at fair value on a recurring basis.

The estimated fair values of the Company's other financial assets and liabilities as of September 30, 2019 and December 31, 2018 were as follows (in thousands):

	Carrying Amount	Level 1	Level 2	Level 3
<b>September 30, 2019</b>				
<b>LIABILITIES</b>				
Long-term debt, including current portion	\$ 160,576	\$ —	\$ 168,920	\$ —
<b>December 31, 2018</b>				
<b>LIABILITIES</b>				
Long-term debt, including current portion	\$ 162,275	\$ —	\$ 159,367	\$ —

The carrying values of cash and cash equivalents, receivables and accounts payable approximate fair value. The fair value of the Company's long-term debt was estimated using discounted cash flow analysis based on estimated current rates for similar types of arrangements. Considerable judgment was required in developing certain of the estimates of fair value, and, accordingly, the estimates presented herein are not necessarily indicative of the amounts that the Company could realize in a current market exchange.

**Investments.** During the first quarter of 2019, the Company purchased \$5.0 million of corporate securities. This investment was recorded on the balance sheet under other current assets as its stated maturity date was within a year. During the three months ended June 30, 2019, the Company sold these corporate securities for cash proceeds of \$4.4 million resulting in a net loss of \$0.6 million.

## 3. ACQUISITIONS AND DISPOSITIONS

**Capital Expenditures.** During the nine months ended September 30, 2019, capital expenditures were \$5.2 million and consisted primarily of spare helicopter parts and leasehold improvements. During the nine months ended September 30, 2019, the Company did not capitalize any interest. During the nine months ended September 30, 2018, the Company capitalized interest of \$0.1 million. As of September 30, 2019 and December 31, 2018, construction in progress, which is a component of property and equipment, included capitalized interest of \$0.7 million. A summary of changes to the Company's operating helicopter fleet is as follows:

**Equipment Additions** - During the nine months ended September 30, 2019, the Company did not place any helicopters into service. During the nine months ended September 30, 2018, the Company placed one S92 heavy helicopter into service. The Company places helicopters in service once completion work has been finalized and the helicopters are ready for use.

**Equipment Dispositions** - During the nine months ended September 30, 2019, the Company sold or otherwise disposed of three helicopters, two hangar facilities, and related property and equipment for cash proceeds of \$9.3 million. During the nine months ended September 30, 2018, the Company sold or otherwise disposed of twenty helicopters, two operating facilities, and related property and equipment for cash proceeds of \$29.5 million and receivables of \$14.3 million.

**4. LEASES**

The Company leases land, hangars, buildings, fuel tanks and tower sites under operating lease agreements. The Company determines if an arrangement is a lease at inception, and many of these leases offer an option for renewal or extension. The adoption of ASC 842 allows the Company to retain its current classification of leases, and the optional practical expedience rule has allowed the use of the current-period adjustment method to recognize a cumulative-effect adjustment to the opening balance of retained earnings in the current period rather than the restatement of prior year lease amounts. The majority of the bases from which the Company operates are leased, with current remaining terms between one and sixty years. The lease expense on those contracts with initial terms of twelve months or less are recognized on a straight-line basis over the lease term and are not recorded on the balance sheet. The Company does not currently maintain any finance leases and has only operating lease agreements.

The Company's maturity analysis of lease payments under operating leases that had a remaining term in excess of one year as of December 31, 2018 was as follows (in thousands):

	<b>Minimum Payments</b>
2019	\$ 1,573
2020	1,530
2021	987
2022	562
2023	495
Years subsequent to 2023	7,952
<b>Total future minimum lease payments</b>	<b>\$ 13,099</b>

The Company's maturity analysis of lease payments under operating leases that have a remaining term in excess of one year as of September 30, 2019 was as follows (in thousands):

	<b>Minimum Payments</b>
2019	\$ 547
2020	2,369
2021	1,758
2022	1,334
2023	1,298
Years subsequent to 2023	9,358
<b>Total future minimum lease payments</b>	<b>16,664</b>
Less: imputed interest	6,676
<b>Present value of lease liabilities</b>	<b>\$ 9,988</b>

During the three and nine months ended September 30, 2019, the Company recognized \$1.3 million and \$2.9 million of operating lease expense, respectively. Included in these amounts was \$0.7 million and \$1.2 million for contracts with remaining terms of less than one year for the three and nine months ended September 30, 2019, respectively.

*Reported balances:*

Other current liabilities	\$ 1,822
Long-term lease liabilities	8,166
<b>Total operating lease liabilities</b>	<b>\$ 9,988</b>

As of September 30, 2019, other information related to these leases was as follows:

Weighted average remaining lease term	15 years
Weighted average discount rate	6.09 %
Cash paid for amounts included in the measurement of lease liabilities during the nine months ended September 30, 2019 (in thousands)	\$ 1,570

The Company generates revenues as a lessor from its dry-leasing line of service that require a fixed monthly fee for the customer's right to use the helicopter and, where applicable, additional charges as compensation for any support the Company may provide to the customer. Revenues from dry-leasing contracts are shown on the face of the statement of operations.

In 2018, the Company disposed of six H225 heavy helicopters through sales-type leases. During the three and nine months ended September 30, 2019, the Company recognized interest income on these leases of \$0.4 million and \$1.4 million, respectively. During the three months ended September 30, 2019, the Company completed the final sale of two of these helicopters and received cash proceeds of \$5.0 million. As of September 30, 2019, the Company had remaining receivables of \$13.6 million, of which \$9.8 million is due within a year and the remaining balance of \$3.8 million is due within two years.

## **5. VARIABLE INTEREST ENTITIES**

*Aeróleo.* The Company acquired a 50% economic and 20% voting interest in Aeróleo in 2011. As a result of liquidity issues experienced by Aeróleo, it is unable to adequately finance its activities without additional financial support from the Company, making it a VIE. The Company has the ability to direct the activities that most significantly affect Aeróleo's financial performance, making the Company the primary beneficiary. As a result, the Company consolidates Aeróleo's financial results.

The Company's condensed consolidated balance sheets at September 30, 2019 and December 31, 2018 include assets of Aeróleo totaling \$14.2 million and \$11.9 million, respectively. The distribution of these assets to Era Group and its subsidiaries other than Aeróleo is subject to restrictions. The Company's condensed consolidated balance sheets at September 30, 2019 and December 31, 2018 include liabilities of Aeróleo of \$5.9 million and \$4.5 million, respectively. The creditors for such liabilities do not have recourse to Era Group or its subsidiaries other than Aeróleo.

In the fourth quarter of 2019, the Company exercised its contractual call option to purchase the remaining 50% economic interest and 20% voting interest from the Company's partner in Aeróleo. The amount paid to effect this purchase was not material.

## **6. INCOME TAXES**

During the three months ended September 30, 2019 and 2018, the Company recorded an income tax expense of \$0.5 million and \$7.9 million, respectively, resulting in an effective tax rate of (33.4)% and 20.3%, respectively.

During the nine months ended September 30, 2019 and 2018, the Company recorded an income tax expense of \$0.3 million and \$4.5 million, respectively, resulting in an effective tax rate of (2.5)% and 20.3%, respectively.

The effective tax rate for 2019 is impacted by the gain on the sale of the Company's Dart Holding Company Ltd. ("Dart") joint venture. The Company recorded pre-tax losses for the three months ended September 30, 2019, but, due to the sale of Dart, the Company recorded an income tax expense for the period.

During the nine months ended September 30, 2019 and 2018, there were no new uncertain tax positions identified. The Company's 2015 federal income tax return examination has concluded with no adjustments.

Amounts accrued for interest and penalties associated with unrecognized income tax benefits are included in other expense on the condensed consolidated statements of operations. As of September 30, 2019 and December 31, 2018, the gross amount of liability for accrued interest and penalties related to unrecognized tax benefits was \$0.1 million.

## 7. LONG-TERM DEBT

The Company's borrowings as of September 30, 2019 and December 31, 2018 were as follows (in thousands):

	September 30, 2019	December 31, 2018
7.750% Senior Notes (excluding unamortized discount)	\$ 144,088	\$ 144,828
Senior secured revolving credit facility	—	—
Promissory notes	18,732	19,980
Other	182	395
Total principal balance on borrowings	163,002	165,203
Portion due within one year	(1,845)	(2,058)
Unamortized debt issuance costs	(1,419)	(1,712)
Unamortized discount, net	(1,007)	(1,216)
Long-term debt	<u>\$ 158,731</u>	<u>\$ 160,217</u>

**7.750% Senior Notes.** On December 7, 2012, Era Group issued \$200.0 million aggregate principal amount of its 7.750% senior unsecured notes due December 15, 2022 (the "7.750% Senior Notes") and received net proceeds of \$191.9 million. Interest on the 7.750% Senior Notes is payable semi-annually in arrears on June 15<sup>th</sup> and December 15<sup>th</sup> of each year.

In June 2019, the Company repurchased \$0.7 million of the 7.750% Senior Notes at par for total cash of \$0.7 million, including accrued interest of less than \$0.1 million, and recognized a loss on debt extinguishment of less than \$0.1 million.

**Revolving Credit Facility.** On March 31, 2014, Era Group entered into the amended and restated senior secured revolving credit facility (the "Amended and Restated Revolving Credit Facility"). On March 7, 2018, Era Group entered into a Consent and Amendment No. 4 to the Amended and Restated Senior Secured Revolving Credit Facility Agreement (the "Amendment No. 4" and the Amended and Restated Revolving Credit Facility, as amended by Amendment No. 4, is referred to herein as the "Revolving Credit Facility") that, among other things, (a) reduced the aggregate principal amount of revolving loan commitments from \$200.0 million to \$125.0 million, (b) extended the agreement's maturity until March 31, 2021, (c) revised the definition of EBITDA to permit an add-back for certain litigation expenses related to the H225 helicopters, and (d) adjusted the maintenance covenant requirements to maintain an interest coverage ratio of not less than 1.75:1.00 and a senior secured leverage ratio of not more than 3.25:1.00.

The Revolving Credit Facility provides Era Group with the ability to borrow up to \$125.0 million, with a sub-limit of up to \$50.0 million for letters of credit, and matures in March 2021. Subject to the satisfaction of certain conditions precedent and the agreement by the lenders, the Revolving Credit Facility includes an "accordion" feature which, if exercised, will increase total commitments by up to \$50.0 million.

Borrowings under the Revolving Credit Facility bear interest at a rate per annum equal to, at Era Group's election, either a base rate or LIBOR, each as defined in the Revolving Credit Facility, plus an applicable margin. The applicable margin is based on the Company's ratio of funded debt to EBITDA, as defined in the Revolving Credit Facility, and ranges from 1.25% to 2.50% on the base rate margin and 2.25% to 3.50% on the LIBOR margin. The applicable margin as of September 30, 2019 was 2.25% on the base rate margin and 3.25% on the LIBOR margin. In addition, the Company is required to pay a quarterly commitment fee based on the unfunded portion of the committed amount at a rate based on the Company's ratio of funded debt to EBITDA, as defined in the Revolving Credit Facility, that ranges from 0.375% to 0.500%. As of September 30, 2019, the commitment fee was 0.500%.

The obligations under the Revolving Credit Facility are secured by a portion of the Company's helicopter fleet and the Company's other tangible and intangible assets and are guaranteed by Era Group's wholly owned U.S. subsidiaries. The Revolving Credit Facility contains various restrictive covenants including an interest coverage ratio, a senior secured leverage ratio and an asset coverage ratio, each as defined in the Revolving Credit Facility, as well as other customary covenants including certain restrictions on the Company's ability to enter into certain transactions, including those that could result in the incurrence of additional indebtedness and liens, the making of loans, guarantees or investments, sales of assets, payments of dividends or repurchases of capital stock, and entering into transactions with affiliates.

As of September 30, 2019, Era Group had no outstanding borrowings under the Revolving Credit Facility and issued letters of credit of \$0.7 million. In connection with Amendment No. 4 entered into in 2018, the Company wrote off previously incurred debt issuance costs of \$0.4 million and incurred additional debt issuance costs of \$1.3 million. Such costs are included

in other assets on the condensed consolidated balance sheets and are amortized to interest expense in the condensed consolidated statements of operations over the life of the Revolving Credit Facility.

**Aeróleo Debt.** During the nine months ended September 30, 2019, the Company did not enter into any new debt arrangements in Brazil.

During 2017, the Company settled certain tax disputes in Brazil under the Tax Regularization Settlement Special Program (known as Programa Especial de Regularização Tributária or “PERT”) and has agreed to make installment payments on the amounts due to the applicable taxing authorities. The installments are payable in Brazilian reais and bear interest at a rate equal to the overnight rate as published by the Central Bank of Brazil. Such amounts are included in other debt in the table above. During the nine months ended September 30, 2019, the Company made scheduled payments of \$0.2 million.

**Promissory Notes.** During each of the nine months ended September 30, 2019 and 2018, the Company made scheduled payments on other long-term debt of \$1.2 million.

## 8. COMMITMENTS AND CONTINGENCIES

**Fleet.** The Company’s unfunded capital commitments as of September 30, 2019 consisted primarily of agreements to purchase helicopters and totaled \$78.2 million, which is payable beginning in 2020 through 2021. The Company also had \$1.3 million of deposits paid on options not yet exercised. All of the Company’s capital commitments (inclusive of deposits paid on options not yet exercised) may be terminated without further liability other than aggregate liquidated damages of \$2.1 million.

Included in these commitments are orders to purchase three AW189 heavy helicopters and five AW169 light twin helicopters. The AW189 helicopters are scheduled to be delivered in 2020 and 2021. Delivery dates for the AW169 helicopters

have yet to be determined. In addition, the Company had outstanding options to purchase up to ten additional AW189 helicopters. If these options are exercised, the helicopters would be scheduled for delivery in 2021 and 2022.

**Brazilian Tax Disputes.** In connection with its ownership of Aeróleo and its operations in Brazil, the Company has several ongoing legal disputes related to the local, municipal and federal taxation requirements in Brazil, including assessments associated with the import and re-export of its helicopters in Brazil. The legal disputes are related to: (i) municipal tax assessments arising under the authorities in Rio de Janeiro (for the period between 2000 and 2005) and Macaé (for the period between 2001 to 2006) (collectively, the “Municipal Tax Disputes”); (ii) social security contributions that one of its customers was required to remit from 1995 to 1998; (iii) penalties assessed due to its alleged failure to comply with certain deadlines related to the helicopters the Company imports and exports in and out of Brazil; and (iv) fines sought by taxing authorities in Brazil related to its use of certain tax credits used to offset certain social tax liabilities (collectively, the “Tax Disputes”).

The aggregate amount at issue for the Tax Disputes is \$13.3 million. The Municipal Tax Disputes are the largest contributor to the total amount being sought from Aeróleo, with approximately \$9.9 million at issue.

In addition to the foregoing Tax Disputes (and unrelated thereto), Aeróleo is engaged in two additional civil litigation matters relating to: (i) a dispute with its former tax consultant who has alleged that \$0.5 million is due and payable as a contingency fee related to execution of certain tax strategies; and (ii) a fatal accident that occurred in 1983 that was previously settled with the plaintiffs’ in the U.S. (the “Civil Disputes”). With respect to the fatal accident, the plaintiffs are seeking to collect additional amounts in Brazil despite the previous settlement agreed upon by the parties in the U.S.

The Company continues to evaluate and assess various legal strategies for each of the Tax Disputes and the Civil Disputes. As is customary for certain legal matters in Brazil, Aeróleo has already deposited amounts as security into an escrow account to pursue further legal appeals in several of the Tax Disputes and the Civil Disputes. As of September 30, 2019, the Company has deposited \$5.1 million into escrow accounts controlled by the court with respect to the Tax Disputes and the Civil Disputes, and the Company has fully reserved such amounts subject to final determination and the judicial release of such escrow deposits. These estimates are based on its assessment of the nature of these matters, their progress toward resolution, the advice of legal counsel and outside experts as well as management’s intentions and experience. Aeróleo plans to defend the cases vigorously. As of September 30, 2019, it is not possible to determine the outcome of the Tax Disputes or the Civil Disputes, but the Company does not expect that an outcome would have a material adverse effect on its business, financial position or results of operations.

### *General Litigation and Disputes*

In the normal course of business, the Company is involved in various litigation matters including, among other things, claims by third parties for alleged property damages and personal injuries. In addition, from time to time, the Company is involved in tax and other disputes with various government agencies. Management has used estimates in determining the Company’s potential exposure to these matters and has recorded reserves in its financial statements related thereto as appropriate. It is possible that a change in its estimates related to these exposures could occur, but the Company does not expect such changes in estimated costs would have a material effect on its business, consolidated financial position or results of operations.

## 9. EARNINGS (LOSS) PER COMMON SHARE

Basic earnings per common share of the Company are computed based on the weighted average number of common shares issued and outstanding during the relevant periods. Diluted earnings per common share of the Company are computed based on the weighted average number of common shares issued and outstanding plus the effect of potentially dilutive securities through the application of the if-converted method and/or treasury method. Dilutive securities for this purpose assume all common shares have been issued and outstanding during the relevant periods pursuant to the exercise of outstanding stock options.

Computations of basic and diluted earnings per common share of the Company for the three and nine months ended September 30, 2019 and 2018 were as follows (in thousands, except share and per share data):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Net income (loss) attributable to Era Group Inc.	\$ (1,910)	\$ 31,289	\$ (2,913)	\$ 19,716
Less: Net income attributable to participating securities	—	714	—	425
Net income (loss) attributable to fully vested common stock	\$ (1,910)	\$ 30,575	\$ (2,913)	\$ 19,291
Weighted average common shares outstanding:				
Basic	20,625,408	21,215,576	21,129,722	21,139,212
Diluted <sup>(1)</sup>	20,629,328	21,239,189	21,131,029	21,156,466
Income (loss) per common share, basic and diluted	\$ (0.09)	\$ 1.44	\$ (0.14)	\$ 0.91

(1) Excludes weighted average common shares of 207,532 and 224,769 for the three months ended September 30, 2019 and 2018, respectively, and 204,919 and 223,921 for the nine months ended September 30, 2019 and 2018, respectively, for certain share awards as the effect of their inclusion would have been antidilutive.

**Share Repurchases.** On August 14, 2014, the Company's Board of Directors approved a share repurchase program authorizing up to \$25.0 million of share repurchases. The share repurchase program has no expiration date and may be suspended or discontinued at any time without notice.

During the three months ended September 30, 2019, Era Group repurchased 188,553 shares of common stock in open market transactions for gross consideration of \$1.6 million, which is an average cost per share of \$8.45. During the nine months ended September 30, 2019, Era Group repurchased 988,721 shares of common stock in open market transactions for gross consideration of \$7.6 million, which is an average cost per share of \$7.72. As of September 30, 2019, \$15.3 million remained of the \$25.0 million share repurchase program.



**10. REVENUES**

The Company derives its revenues primarily from oil and gas flight services, emergency response services and leasing activities. Dry-leasing revenues are recognized in accordance with ASC 842. Revenue is recognized when control of the promised goods or services is transferred to customers in an amount that reflects the consideration to which the Company expects to be entitled in exchange for those goods or services.

The following table presents the Company's operating revenues disaggregated by geographical region in which services are provided:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Operating revenues:				
U.S.	\$ 38,027	\$ 38,229	\$ 107,016	\$ 117,673
International	16,632	13,665	46,553	43,443
Total operating revenues	<u>\$ 54,659</u>	<u>\$ 51,894</u>	<u>\$ 153,569</u>	<u>\$ 161,116</u>

The following table presents the Company's total revenues earned by service line:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2019	2018	2019	2018
Revenues:				
Oil and gas flight services:				
U.S.	\$ 36,226	\$ 35,473	\$ 101,850	\$ 109,778
International	14,740	13,665	42,855	43,443
Total oil and gas	50,966	49,138	144,705	153,221
Emergency response services	3,693	2,756	8,864	7,895
Total operating revenues	<u>\$ 54,659</u>	<u>\$ 51,894</u>	<u>\$ 153,569</u>	<u>\$ 161,116</u>
Dry-leasing revenues:				
U.S.	610	1,142	2,055	2,984
International	3,640	1,574	10,058	5,560
Total revenues	<u>\$ 58,909</u>	<u>\$ 54,610</u>	<u>\$ 165,682</u>	<u>\$ 169,660</u>

The Company determines revenue recognition by applying the following steps:

1. Identify the contract with a customer;
2. Identify the performance obligations in the contract;
3. Determine the transaction price;
4. Allocate the transaction price to the performance obligations; and
5. Recognize revenue as the performance obligations are satisfied.

The Company earns the majority of its revenue through master service agreements or subscription agreements, which typically include a fixed monthly or daily fee, incremental fees based on hours flown and fees for ancillary items such as fuel, security, charter services, etc. The Company's arrangements to serve its customers represent a promise to stand ready to provide services at the customer's discretion.

The Company recognizes revenue for flight services and emergency response services with the passing of each day as the Company has the right to consideration from its customers in an amount that corresponds directly with the value to the customer of performance completed to date. The Company typically invoices customers on a monthly basis for revenues earned during the prior month, with payment terms of 30 days. The Company's customer arrangements do not contain any significant financing component for customers. Amounts for taxes collected from customers and remitted to governmental authorities are reported on a net basis.

## 11. RELATED PARTY TRANSACTIONS

The Company purchased products and services from its Dart joint venture totaling \$0.6 million during the three months ended March 31, 2019. The Company purchased products and services from Dart totaling \$0.4 million and \$1.7 million during the three and nine months ended September 30, 2018, respectively. The Company also had a note receivable from Dart, which had a balance of \$2.3 million as of December 31, 2018. The note was paid in full during the first quarter of 2019. Purchases from Dart are included in operating expenses on the consolidated statements of income, and the note receivable was included in equity investments and advances on the consolidated balance sheets.

During the nine months ended September 30, 2019, the Company in conjunction with its 50% joint venture partner entered into an agreement to sell Dart. The transaction closed on April 1, 2019, for gross proceeds of \$38.0 million, including payment of the note receivable in March 2019, and net gains of \$10.9 million.

During each of the three and nine months ended September 30, 2018, the Company incurred fees of less than \$0.1 million and \$0.2 million, respectively, for simulator services from its Era Training Center, LLC (“ETC”) joint venture, and during each of the three and nine months ended September 30, 2018, the Company provided helicopter, management and other services to ETC of approximately \$0.1 million. Revenues from ETC were recorded in operating revenues, and expenses incurred were recorded in operating expenses on the consolidated statements of operations. ETC was dissolved in the third quarter of 2018.

## 12. SHARE-BASED COMPENSATION

**Restricted Stock Awards.** The number of shares and weighted average grant price of restricted stock awards during the nine months ended September 30, 2019 were as follows:

	Number of Shares	Weighted Average Grant Price
Non-vested as of December 31, 2018	513,766	\$ 10.28
Restricted stock awards granted:		
Non-employee directors	34,488	\$ 10.35
Employees	361,056	\$ 10.35
Vested	(270,997)	\$ 10.36
Forfeited	—	\$ —
Non-vested as of September 30, 2019	638,313	\$ 10.29

The total fair value of shares vested during each of the nine months ended September 30, 2019 and 2018, determined using the closing price on the grant date, was \$2.8 million.

**Stock Options.** The Company did not grant any stock options during the nine months ended September 30, 2019.

**Employee Stock Purchase Plan (“ESPP”).** During the nine months ended September 30, 2019, the Company issued 120,754 shares under the ESPP. As of September 30, 2019, 101,624 shares remain available for issuance under the ESPP.

Total share-based compensation expense, which includes stock options, restricted stock and the ESPP, was \$2.7 million and \$2.2 million for the nine months ended September 30, 2019 and 2018, respectively.

## 13. GUARANTORS OF SECURITIES

Era Group’s payment obligations under the 7.750% Senior Notes are jointly and severally guaranteed by all of its existing 100% owned U.S. subsidiaries that guarantee the Revolving Credit Facility and any future U.S. subsidiaries that guarantee the Revolving Credit Facility or other material indebtedness Era Group may incur in the future (the “Guarantors”). All the Guarantors currently guarantee the Revolving Credit Facility, and the guarantees of the Guarantors are full and unconditional and joint and several.

As a result of the agreement by the Guarantors to guarantee the 7.750% Senior Notes, the Company presents the following condensed consolidating balance sheets and statements of operations, comprehensive income and cash flows for Era Group (“Parent”), the Guarantors and the Company’s other subsidiaries (“Non-guarantors”). These statements should be read in conjunction with the accompanying consolidated financial statements and notes of the Company.

**Supplemental Condensed Consolidating Balance Sheet as of September 30, 2019**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
(in thousands, except share data)					
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 105,639	\$ —	\$ 2,097	\$ —	\$ 107,736
Receivables:					
Trade, operating, net of allowance for doubtful accounts of \$176	—	24,779	6,533	—	31,312
Trade, dry-leasing	—	5,864	—	—	5,864
Tax receivable	—	10	2,695	—	2,705
Other	—	11,305	262	—	11,567
Inventories, net	—	20,784	42	—	20,826
Prepaid expenses	565	2,046	240	—	2,851
Total current assets	<u>106,204</u>	<u>64,788</u>	<u>11,869</u>	<u>—</u>	<u>182,861</u>
Property and equipment	—	884,816	16,764	—	901,580
Accumulated depreciation	—	(330,543)	(4,187)	—	(334,730)
Property and equipment, net	—	554,273	12,577	—	566,850
Operating lease right-of-use	—	8,095	1,812	—	9,907
Investments in consolidated subsidiaries	183,226	—	—	(183,226)	—
Intangible assets	—	—	1,094	—	1,094
Deferred income taxes	12,774	—	—	(12,774)	—
Intercompany receivables	294,405	—	47	(294,452)	—
Other assets	815	5,145	403	—	6,363
Total assets	<u>\$ 597,424</u>	<u>\$ 632,301</u>	<u>\$ 27,802</u>	<u>\$ (490,452)</u>	<u>\$ 767,075</u>
<b>LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND STOCKHOLDERS' EQUITY</b>					
Current liabilities:					
Accounts payable and accrued expenses	\$ 134	\$ 10,247	\$ 1,559	\$ —	\$ 11,940
Accrued wages and benefits	32	7,216	1,712	—	8,960
Accrued interest	3,261	60	—	—	3,321
Accrued income taxes	2,922	10	13	—	2,945
Accrued other taxes	—	1,693	293	—	1,986
Accrued contingencies	—	—	548	—	548
Current portion of long-term debt	—	1,663	182	—	1,845
Other current liabilities	885	1,585	381	—	2,851
Total current liabilities	<u>7,234</u>	<u>22,474</u>	<u>4,688</u>	<u>—</u>	<u>34,396</u>
Long-term debt	133,662	25,069	—	—	158,731
Deferred income taxes	—	116,968	1,246	(12,774)	105,440
Intercompany payables	—	231,203	63,271	(294,474)	—
Operating lease liabilities	—	6,731	1,435	—	8,166
Other liabilities	—	850	—	—	850
Total liabilities	<u>140,896</u>	<u>403,295</u>	<u>70,640</u>	<u>(307,248)</u>	<u>307,583</u>
Redeemable noncontrolling interest	—	3	2,942	—	2,945
Equity:					
Common stock, \$0.01 par value, 60,000,000 shares authorized; 21,288,619 outstanding, exclusive of treasury shares	224	—	—	—	224
Additional paid-in capital	451,104	100,307	4,561	(104,869)	451,103
Retained earnings	15,352	128,696	(50,341)	(78,335)	15,372
Treasury shares, at cost, 1,149,820 shares	(10,152)	—	—	—	(10,152)
Total equity	<u>456,528</u>	<u>229,003</u>	<u>(45,780)</u>	<u>(183,204)</u>	<u>456,547</u>
Total liabilities, redeemable noncontrolling interest and stockholders' equity	<u>\$ 597,424</u>	<u>\$ 632,301</u>	<u>\$ 27,802</u>	<u>\$ (490,452)</u>	<u>\$ 767,075</u>

**Supplemental Condensed Consolidating Balance Sheet as of December 31, 2018**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
(in thousands, except share data)					
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 48,396	\$ —	\$ 2,357	\$ —	\$ 50,753
Receivables:					
Trade, operating, net of allowance for doubtful accounts of \$261	—	27,509	5,797	—	33,306
Trade, dry-leasing	—	3,803	—	—	3,803
Tax receivables	—	6	3,181	—	3,187
Other	—	1,949	394	—	2,343
Inventories, net	—	20,633	40	—	20,673
Prepaid expenses	398	1,219	190	—	1,807
Total current assets	48,794	55,119	11,959	—	115,872
Property and equipment	—	900,611	16,550	—	917,161
Accumulated depreciation	—	(314,567)	(3,400)	—	(317,967)
Net property and equipment	—	586,044	13,150	—	599,194
Equity investments and advances	—	27,112	—	—	27,112
Investments in consolidated subsidiaries	172,950	—	—	(172,950)	—
Intangible assets	—	—	1,107	—	1,107
Deferred income taxes	9,904	—	—	(9,904)	—
Intercompany receivables	366,541	—	—	(366,541)	—
Other assets	1,251	20,231	96	—	21,578
Total assets	\$ 599,440	\$ 688,506	\$ 26,312	\$ (549,395)	\$ 764,863
<b>LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND STOCKHOLDERS' EQUITY</b>					
Current liabilities:					
Accounts payable and accrued expenses	\$ 136	\$ 11,357	\$ 1,668	\$ —	\$ 13,161
Accrued wages and benefits	43	7,743	1,481	—	9,267
Accrued interest	500	69	—	—	569
Accrued income taxes	918	6	49	—	973
Accrued other taxes	—	768	500	—	1,268
Accrued contingencies	—	—	630	—	630
Current portion of long-term debt	—	1,663	395	—	2,058
Other current liabilities	647	220	11	—	878
Total current liabilities	2,244	21,826	4,734	—	28,804
Long-term debt	133,900	26,317	—	—	160,217
Deferred income taxes	—	117,015	1,245	(9,903)	108,357
Intercompany payables	—	310,727	55,847	(366,574)	—
Other liabilities	—	720	27	—	747
Total liabilities	136,144	476,605	61,853	(376,477)	298,125
Redeemable noncontrolling interest	—	3	3,299	—	3,302
Equity:					
Common stock, \$0.01 par value, 60,000,000 shares authorized; 21,765,404 shares outstanding, exclusive of treasury shares	219	—	—	—	219
Additional paid-in capital	447,299	100,306	4,562	(104,869)	447,298
Retained earnings	18,254	111,482	(43,402)	(68,049)	18,285
Treasury shares, at cost, 156,737 shares	(2,476)	—	—	—	(2,476)
Accumulated other comprehensive income, net of tax	—	110	—	—	110
Total equity	463,296	211,898	(38,840)	(172,918)	463,436
Total liabilities, redeemable noncontrolling interest and stockholders' equity	\$ 599,440	\$ 688,506	\$ 26,312	\$ (549,395)	\$ 764,863

**Supplemental Condensed Consolidating Statements of Operations for the Three Months Ended September 30, 2019**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Revenues	\$ —	\$ 53,633	\$ 14,681	\$ (9,405)	\$ 58,909
Costs and expenses:					
Operating	—	32,926	16,001	(9,405)	39,522
Administrative and general	1,025	7,177	940	—	9,142
Depreciation	—	9,100	212	—	9,312
Total costs and expenses	1,025	49,203	17,153	(9,405)	57,976
Gains on asset dispositions, net	—	754	—	—	754
Operating income (loss)	(1,025)	5,184	(2,472)	—	1,687
Other income (expense):					
Interest income	492	444	20	—	956
Interest expense	(3,263)	(193)	(8)	—	(3,464)
Foreign currency gains, net	(81)	(104)	(533)	—	(718)
Other, net	(4)	5	(6)	—	(5)
Total other income (expense)	(2,856)	152	(527)	—	(3,231)
Income (loss) before income taxes and equity earnings	(3,881)	5,336	(2,999)	—	(1,544)
Income tax (benefit) expense	(432)	947	—	—	515
Income (loss) before equity earnings	(3,449)	4,389	(2,999)	—	(2,059)
Equity in earnings (losses) of subsidiaries	1,541	—	—	(1,541)	—
Net income (loss)	(1,908)	4,389	(2,999)	(1,541)	(2,059)
Net loss attributable to noncontrolling interest in subsidiary	—	—	149	—	149
Net income (loss) attributable to Era Group Inc.	\$ (1,908)	\$ 4,389	\$ (2,850)	\$ (1,541)	\$ (1,910)

**Supplemental Condensed Consolidating Statements of Operations for the Three Months Ended September 30, 2018**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Revenues	\$ —	\$ 48,631	\$ 13,623	\$ (7,644)	\$ 54,610
Costs and expenses:					
Operating	—	29,888	14,302	(7,677)	36,513
Administrative and general	901	6,957	979	—	8,837
Depreciation	—	9,316	225	—	9,541
Total costs and expenses	901	46,161	15,506	(7,677)	54,891
Losses on asset dispositions, net	—	(148)	—	—	(148)
Litigation settlement proceeds	42,000	—	—	—	42,000
Operating income (loss) loss	41,099	2,322	(1,883)	33	41,571
Other income (expense):					
Interest income	171	448	113	—	732
Interest expense	(3,330)	(204)	(15)	—	(3,549)
Foreign currency losses, net	(10)	(16)	(68)	—	(94)
Other, net	—	21	(6)	—	15
Total other income (expense)	(3,169)	249	24	—	(2,896)
Income (loss) before income taxes and equity earnings	37,930	2,571	(1,859)	33	38,675
Income tax expense	3,928	3,933	—	—	7,861
Income (loss) before equity earnings	34,002	(1,362)	(1,859)	33	30,814
Equity in earnings (losses) of subsidiaries	(2,747)	465	—	2,747	465
Net income (loss)	31,255	(897)	(1,859)	2,780	31,279
Net loss attributable to noncontrolling interest in subsidiary	—	—	10	—	10
Net income (loss) attributable to Era Group Inc.	\$ 31,255	\$ (897)	\$ (1,849)	\$ 2,780	\$ 31,289

**Supplemental Condensed Consolidating Statements of Operations for the Nine Months Ended September 30, 2019**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Revenues	\$ —	\$ 148,992	\$ 42,835	\$ (26,145)	\$ 165,682
Costs and expenses:					
Operating	—	94,977	46,195	(26,134)	115,038
Administrative and general	4,009	20,135	2,768	—	26,912
Depreciation	—	27,572	710	—	28,282
Total costs and expenses	4,009	142,684	49,673	(26,134)	170,232
Gains on asset dispositions, net	—	562	—	—	562
Operating income (loss)	(4,009)	6,870	(6,838)	(11)	(3,988)
Other income (expense):					
Interest income	1,135	1,423	84	—	2,642
Interest expense	(9,721)	(614)	(22)	—	(10,357)
Loss on sale of investments	(569)	—	—	—	(569)
Foreign currency gains, net	(93)	15	(496)	—	(574)
Loss on debt extinguishment	(13)	—	—	—	(13)
Other, net	(20)	16	(21)	—	(25)
Total other income (expense)	(9,281)	840	(455)	—	(8,896)
Income (loss) before income taxes and equity earnings	(13,290)	7,710	(7,293)	(11)	(12,884)
Income tax expense (benefit)	(114)	435	—	—	321
Income (loss) before equity earnings	(13,176)	7,275	(7,293)	(11)	(13,205)
Equity in earnings (losses) of subsidiaries	10,275	9,935	—	(10,275)	9,935
Net income (loss)	(2,901)	17,210	(7,293)	(10,286)	(3,270)
Net loss attributable to noncontrolling interest in subsidiary	—	—	357	—	357
Net income (loss) attributable to Era Group Inc.	\$ (2,901)	\$ 17,210	\$ (6,936)	\$ (10,286)	\$ (2,913)

**Supplemental Condensed Consolidating Statements of Operations for the Nine Months Ended September 30, 2018**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Revenues	\$ —	\$ 148,512	\$ 42,252	\$ (21,104)	\$ 169,660
Costs and expenses:					
Operating	—	92,317	43,325	(21,137)	114,505
Administrative and general	14,087	18,182	3,445	—	35,714
Depreciation	—	29,283	728	—	30,011
Total costs and expenses	14,087	139,782	47,498	(21,137)	180,230
Gains on asset dispositions, net	—	2,269	—	—	2,269
Litigation settlement proceeds	42,000	—	—	—	42,000
Operating income (loss)	27,913	10,999	(5,246)	33	33,699
Other income (expense):					
Interest income	180	878	166	—	1,224
Interest expense	(10,925)	(595)	(126)	—	(11,646)
Foreign currency losses, net	(66)	(141)	(888)	—	(1,095)
Gain on debt extinguishment	—	—	175	—	175
Other, net	—	31	(10)	—	21
Total other income (expense)	(10,811)	173	(683)	—	(11,321)
Income (loss) before income taxes and equity earnings	17,102	11,172	(5,929)	33	22,378
Income tax benefit	1,075	3,474	—	—	4,549
Income (loss) before equity earnings	16,027	7,698	(5,929)	33	17,829
Equity in earnings (losses) of subsidiaries	3,655	1,577	—	(3,655)	1,577
Net income (loss)	19,682	9,275	(5,929)	(3,622)	19,406
Net loss attributable to noncontrolling interest in subsidiary	—	—	310	—	310
Net income (loss) attributable to Era Group Inc.	\$ 19,682	\$ 9,275	\$ (5,619)	\$ (3,622)	\$ 19,716



**Supplemental Condensed Consolidating Statements of Comprehensive Income for the Three Months Ended September 30, 2019**

	<b>Parent</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	(in thousands)				
Net income (loss)	\$ (1,908)	\$ 4,389	\$ (2,999)	\$ (1,541)	\$ (2,059)
Comprehensive income (loss)	(1,908)	4,389	(2,999)	(1,541)	(2,059)
Comprehensive loss attributable to noncontrolling interest in subsidiary	—	—	149	—	149
Comprehensive income (loss) attributable to Era Group Inc.	<u>\$ (1,908)</u>	<u>\$ 4,389</u>	<u>\$ (2,850)</u>	<u>\$ (1,541)</u>	<u>\$ (1,910)</u>

**Supplemental Condensed Consolidating Statements of Comprehensive Income for the Three Months Ended September 30, 2018**

	<b>Parent</b>	<b>Guarantors</b>	<b>Non-guarantors</b>	<b>Eliminations</b>	<b>Consolidated</b>
	(in thousands)				
Net income (loss)	\$ 31,255	\$ (897)	\$ (1,859)	\$ 2,780	\$ 31,279
Comprehensive income (loss)	31,255	(897)	(1,859)	2,780	31,279
Comprehensive loss attributable to noncontrolling interest in subsidiary	—	—	10	—	10
Comprehensive income (loss) attributable to Era Group Inc.	<u>\$ 31,255</u>	<u>\$ (897)</u>	<u>\$ (1,849)</u>	<u>\$ 2,780</u>	<u>\$ 31,289</u>

**Supplemental Condensed Consolidating Statements of Comprehensive Income for the Nine Months Ended September 30, 2019**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Net income (loss)	\$ (2,901)	\$ 17,210	\$ (7,293)	\$ (10,286)	\$ (3,270)
Other comprehensive loss:					
Foreign currency translation adjustments	—	(110)	—	—	(110)
Total other comprehensive loss	—	(110)	—	—	(110)
Comprehensive income (loss)	(2,901)	17,100	(7,293)	(10,286)	(3,380)
Comprehensive loss attributable to noncontrolling interest in subsidiary	—	—	357	—	357
Comprehensive income (loss) attributable to Era Group Inc.	<u>\$ (2,901)</u>	<u>\$ 17,100</u>	<u>\$ (6,936)</u>	<u>\$ (10,286)</u>	<u>\$ (3,023)</u>

**Supplemental Condensed Consolidating Statements of Comprehensive Income for the Nine Months Ended September 30, 2018**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Net income (loss)	\$ 19,682	\$ 9,275	\$ (5,929)	\$ (3,622)	\$ 19,406
Other comprehensive loss:					
Foreign currency translation adjustments	—	(5)	—	—	(5)
Total other comprehensive loss	—	(5)	—	—	(5)
Comprehensive income (loss)	19,682	9,270	(5,929)	(3,622)	19,401
Comprehensive loss attributable to noncontrolling interest in subsidiary	—	—	310	—	310
Comprehensive income (loss) attributable to Era Group Inc.	<u>\$ 19,682</u>	<u>\$ 9,270</u>	<u>\$ (5,619)</u>	<u>\$ (3,622)</u>	<u>\$ 19,711</u>

**Supplemental Condensed Consolidating Statements of Cash Flows for the Nine Months Ended September 30, 2019**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Net cash provided by (used in) operating activities	\$ 66,231	\$ (46,413)	\$ 27	\$ —	\$ 19,845
Cash flows from investing activities:					
Purchases of property and equipment	—	(5,056)	(112)	—	(5,168)
Proceeds from disposition of property and equipment	—	9,252	—	—	9,252
Purchase of investments	(5,000)	—	—	—	(5,000)
Proceeds from sale of investments	4,430	—	—	—	4,430
Proceeds from sale of equity investees	—	34,712	—	—	34,712
Principal payments on notes due from equity investees	—	2,334	—	—	2,334
Principal payments on third party notes receivable	—	5,340	—	—	5,340
Net cash provided by (used in) investing activities	(570)	46,582	(112)	—	45,900
Cash flows from financing activities:					
Payments on long-term debt	—	(1,246)	(212)	—	(1,458)
Extinguishment of long-term debt	(740)	—	—	—	(740)
Proceeds from share award plans	—	—	—	1,077	1,077
Purchase of treasury shares	(7,676)	—	—	—	(7,676)
Borrowings and repayments of intercompany debt	—	1,077	—	(1,077)	—
Net cash used in financing activities	(8,416)	(169)	(212)	—	(8,797)
Effects of exchange rate changes on cash and cash equivalents	—	—	35	—	35
Net increase (decrease) in cash and cash equivalents	57,245	—	(262)	—	56,983
Cash, cash equivalents and restricted cash, beginning of period	48,396	—	2,357	—	50,753
Cash, cash equivalents and restricted cash, end of period	\$ 105,641	\$ —	\$ 2,095	\$ —	\$ 107,736

**Supplemental Condensed Consolidating Statements of Cash Flows for the Nine Months Ended September 30, 2018**

	Parent	Guarantors	Non-guarantors	Eliminations	Consolidated
	(in thousands)				
Net cash provided by operating activities	\$ 35,550	\$ 13,319	\$ 1,483	\$ —	\$ 50,352
Cash flows from investing activities:					
Purchases of property and equipment	—	(7,461)	(225)	—	(7,686)
Proceeds from disposition of property and equipment	—	29,520	—	—	29,520
Dividends received from equity investees	—	1,000	—	—	1,000
Principal payments on notes due from equity investees	—	401	—	—	401
Principal payments on third party notes receivable	—	620	—	—	620
Net cash provided by (used in) investing activities	—	24,080	(225)	—	23,855
Cash flows from financing activities:					
Long-term debt issuance costs	—	—	—	(1,295)	(1,295)
Payments on long-term debt	—	(1,247)	(2,315)	(39,000)	(42,562)
Proceeds from share award plans	—	—	—	893	893
Borrowings and repayments of intercompany debt	—	(39,402)	—	39,402	—
Net cash used in financing activities	—	(40,649)	(2,315)	—	(42,964)
Effects of exchange rate changes on cash and cash equivalents	—	—	(445)	—	(445)
Net increase (decrease) in cash and cash equivalents	35,550	(3,250)	(1,502)	—	30,798
Cash, cash equivalents and restricted cash, beginning of period	10,800	3,250	2,783	—	16,833
Cash, cash equivalents and restricted cash, end of period	\$ 46,350	\$ —	\$ 1,281	\$ —	\$ 47,631

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Management's Discussion and Analysis of Financial Condition and Results of Operations should be read in conjunction with the accompanying unaudited consolidated financial statements as of September 30, 2019 and for the three and nine months ended September 30, 2019 and 2018, included elsewhere herein, and with our Annual Report on Form 10-K for the year ended December 31, 2018.

### Forward-Looking Statements

This Quarterly Report on Form 10-Q includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements concerning management's expectations, strategic objectives, business prospects, anticipated performance and financial condition and other similar matters involve known and unknown risks, uncertainties and other important factors that could cause the actual results, performance or achievements of results to differ materially from any future results, performance or achievements discussed or implied by such forward-looking statements. Such risks, uncertainties and other important factors include, among others:

- the Company's dependence on, and the cyclical and volatile nature of, offshore oil and gas exploration, development and production activity, and the impact of general economic conditions and fluctuations in worldwide prices of, and demand for, oil and natural gas on such activity levels;
- the Company's reliance on a limited number of customers and the reduction of its customer base as a result of bankruptcies or consolidation;
- risks that the Company's customers reduce or cancel contracted services or tender processes or obtain comparable services through other forms of transportation;
- the Company's dependence on U.S. government agency contracts that are subject to budget appropriations;
- cost savings initiatives implemented by the Company's customers;
- risks inherent in operating helicopters;
- the Company's ability to maintain an acceptable safety record and level of reliability;
- the impact of increased U.S. and foreign government regulation and legislation, including potential government implemented moratoriums on drilling activities;
- the impact of a grounding of all or a portion of the Company's fleet for extended periods of time or indefinitely on the Company's business, including its operations and ability to service customers, results of operations or financial condition and/or the market value of the affected helicopters;
- the Company's ability to successfully expand into other geographic and aviation service markets;
- risks associated with political instability, governmental action, war, acts of terrorism and changes in the economic condition in any foreign country where the Company does business, which may result in expropriation, nationalization, confiscation or deprivation of the Company's assets or result in claims of a force majeure situation;
- the impact of declines in the global economy and financial markets;
- the impact of fluctuations in foreign currency exchange rates on the Company's asset values and cost to purchase helicopters, spare parts and related services;
- risks related to investing in new lines of aviation service without realizing the expected benefits;
- risks of engaging in competitive processes or expending significant resources for strategic opportunities, with no guaranty of recoupment;
- the Company's reliance on a limited number of helicopter manufacturers and suppliers;
- the Company's ongoing need to replace aging helicopters;
- the Company's reliance on the secondary helicopter market to dispose of used helicopters and parts;
- information technology related risks;
- the impact of allocation of risk between the Company and its customers;
- the liability, legal fees and costs in connection with providing emergency response services;
- adverse weather conditions and seasonality;
- risks associated with the Company's debt structure;
- the Company's counterparty credit risk exposure;
- the impact of operational and financial difficulties of the Company's joint ventures and partners and the risks associated with identifying and securing joint venture partners when needed;
- conflict with the other owners of the Company's non-wholly owned subsidiaries and other equity investees;
- adverse results of legal proceedings;
- risks associated with significant increases in fuel costs;
- the Company's ability to obtain insurance coverage and the adequacy and availability of such coverage;

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- *the possibility of labor problems;*
- *the attraction and retention of qualified personnel;*
- *restrictions on the amount of foreign ownership of the Company's common stock; and*
- *various other matters and factors, many of which are beyond the Company's control.*

*It is not possible to predict or identify all such factors. Consequently, the foregoing should not be considered a complete discussion of all potential risks or uncertainties. The words "estimate," "project," "intend," "believe," "plan" and similar expressions are intended to identify forward-looking statements. Forward-looking statements speak only as of the date of the document in which they are made. The Company disclaims any obligation or undertaking to provide any updates or revisions to any forward-looking statement to reflect any change in the Company's expectations or any change in events, conditions or circumstances on which the forward-looking statement is based. The forward-looking statements in this Quarterly Report on Form 10-Q should be evaluated together with the many uncertainties that affect the Company's businesses, particularly those discussed in greater detail in Part I, Item 1A, "Risk Factors" of Era Group's Annual Report on Form 10-K for the year ended December 31, 2018 and Era Group's subsequent Quarterly Reports on Form 10-Q and periodic reporting on Form 8-K (if any).*

### **Overview**

We are one of the largest helicopter operators in the world and the longest serving helicopter transport operator in the U.S., which is our primary area of operations. Our helicopters are primarily used to transport personnel to, from and between offshore oil and gas production platforms, drilling rigs and other installations. In addition to serving the oil and gas industry, we provide emergency response services and utility services, among other activities. We also provide helicopters and related services to third-party helicopter operators. We currently have customers in the U.S., Brazil, Colombia, India, Mexico, Spain and Suriname.

We charter the majority of our helicopters through master service agreements, subscription agreements, long-term contracts, day-to-day charter arrangements and dry-leases. Master service agreements and subscription agreements typically require a fixed monthly fee plus incremental payments based on hours flown. These agreements have fixed terms ranging from one month to five years and generally may be canceled without penalty upon 30-120 days' notice. Generally, these contracts do not commit our customers to acquire specific amounts of services or minimum flight hours and permit our customers to decrease the number of helicopters under contract with a corresponding decrease in the fixed monthly payments without penalty. Day-to-day charter arrangements call for either a combination of a daily fixed fee plus a charge based on hours flown or an hourly rate with a minimum number of hours to be charged. Dry-leases require a fixed monthly fee for the customer's right to use the helicopter and, where applicable, additional charges as compensation for any maintenance, parts, and/or personnel support that we may provide to the customer. Dry-leases have fixed terms from several months to five years and, in limited circumstances, may be canceled without penalty upon written notice. Emergency response services consist of services provided on a subscription basis directly with the end users as well as charter services on an ad hoc basis.

Certain of our operations are subject to seasonal factors. Operations in the U.S. Gulf of Mexico are often at their highest levels from April to September, as daylight hours increase, and are at their lowest levels from December to February, as daylight hours decrease.

### **Recent Developments**

In the fourth quarter of 2019, we exercised our contractual call option to purchase the remaining 50% economic interest and 20% voting interest from our partner in Aeróleo Taxi Aereo S/A ("Aeróleo"). The amount paid to effect this purchase was not material.

**Results of Operations**

	Three Months Ended September 30,				Nine Months Ended September 30,				
	2019		2018		2019		2018		
	(in thousands)	%	(in thousands)	%	(in thousands)	%	(in thousands)	%	
<b>Revenues:</b>									
United States	\$ 38,637	66	\$ 39,371	72	\$ 109,071	66	\$ 120,657	71	
International	20,272	34	15,239	28	56,611	34	49,003	29	
Total revenues	58,909	100	54,610	100	165,682	100	169,660	100	
<b>Costs and Expenses:</b>									
<b>Operating:</b>									
Personnel	14,359	24	13,935	26	41,209	25	41,716	25	
Repairs and maintenance	13,002	22	10,823	20	39,097	23	36,125	21	
Insurance and loss reserves	1,296	2	1,244	2	3,408	2	3,893	2	
Fuel	3,924	7	3,695	7	11,004	7	11,056	7	
Leased-in equipment	48	—	51	—	163	—	584	—	
Other	6,893	11	6,765	12	20,157	12	21,131	12	
Total operating expenses	39,522	66	36,513	67	115,038	69	114,505	67	
Administrative and general	9,142	16	8,837	16	26,912	16	35,714	21	
Depreciation and amortization	9,312	16	9,541	17	28,282	17	30,011	18	
Total costs and expenses	57,976	98	54,891	100	170,232	102	180,230	106	
Gains (losses) on asset dispositions, net	754	1	(148)	—	562	—	2,269	1	
Litigation settlement proceeds	—	—	42,000	76	—	—	42,000	25	
Operating income (loss)	1,687	3	41,571	76	(3,988)	(2)	33,699	20	
<b>Other income (expense):</b>									
Interest income	956	2	732	1	2,642	1	1,224	1	
Interest expense	(3,464)	(6)	(3,549)	(6)	(10,357)	(7)	(11,646)	(7)	
Loss on sale of investments	—	—	—	—	(569)	—	—	—	
Foreign currency losses, net	(718)	(1)	(94)	—	(574)	—	(1,095)	(1)	
Gains (losses) on debt extinguishment	—	—	—	—	(13)	—	175	—	
Other, net	(5)	—	15	—	(25)	—	21	—	
Total other income (expense)	(3,231)	(5)	(2,896)	(5)	(8,896)	(6)	(11,321)	(7)	
Income (loss) before income taxes and equity earnings	(1,544)	(3)	38,675	71	(12,884)	(8)	22,378	13	
Income tax expense	515	1	7,861	15	321	—	4,549	3	
Income (loss) before equity earnings	(2,059)	(4)	30,814	56	(13,205)	(8)	17,829	10	
Equity earnings, net of tax	—	—	465	1	9,935	6	1,577	1	
Net income (loss)	(2,059)	(4)	31,279	57	(3,270)	(2)	19,406	11	
Net loss attributable to noncontrolling interest in subsidiary	149	—	10	—	357	—	310	—	
Net income (loss) attributable to Era Group Inc.	\$ (1,910)	(3)	\$ 31,289	57	\$ (2,913)	(2)	\$ 19,716	11	

**Revenues by Service Line.** The table below sets forth the revenues earned by service line for the three and nine months ended September 30, 2019 and 2018.

	Three Months Ended September 30,				Nine Months Ended September 30,							
	2019		2018		2019		2018					
	(in thousands)	%	(in thousands)	%	(in thousands)	%	(in thousands)	%				
<b>Revenues:</b>												
Oil and gas: <sup>(1)</sup>												
U.S.	\$	36,226	62	\$	35,473	65	\$	101,850	62	\$	109,778	65
International		14,740	25		13,665	25		42,855	26		43,443	25
Total oil and gas		50,966	87		49,138	90		144,705	88		153,221	90
Dry-leasing		4,250	7		2,716	5		12,113	7		8,544	5
Emergency response services		3,693	6		2,756	5		8,864	5		7,895	5
	\$	58,909	100	\$	54,610	100	\$	165,682	100	\$	169,660	100

(1) Primarily oil and gas activities, but also includes revenues from utility services, such as firefighting.



**Current Quarter compared to Prior Year Quarter**

**Operating Revenues.** Operating revenues were \$4.3 million higher in the three months ended September 30, 2019 (the “Current Quarter”) compared to the three months ended September 30, 2018 (the “Prior Year Quarter”).

Operating revenues from U.S. oil and gas operations were \$0.8 million higher in the Current Quarter. Operating revenues from heavy and medium helicopters were \$0.9 million and \$0.2 million higher, respectively, primarily due to higher utilization. These increases were partially offset by lower revenues from light twin helicopters of \$0.1 million, primarily due to lower utilization, and lower miscellaneous revenues of \$0.2 million.

Operating revenues from international oil and gas operations were \$1.1 million higher in the Current Quarter. Operating revenues in Brazil and Suriname were \$1.5 million and \$0.1 million higher, respectively, primarily due to higher utilization. These increases were partially offset by lower operating revenues in Colombia of \$0.5 million primarily due to lower utilization.

Revenues from dry-leasing activities were \$1.5 million higher primarily due to the commencement of new contracts subsequent to the Prior Year Quarter.

Operating revenues from emergency response services were \$0.9 million higher primarily due to the commencement of new contracts subsequent to the Prior Year Quarter.

**Operating Expenses.** Operating expenses were \$3.0 million higher in the Current Quarter. Repairs and maintenance expenses were \$2.2 million higher primarily due to an increase in power-by-the-hour (“PBH”) expense of \$1.0 million, lease return credits of \$0.8 million recognized in the Prior Year Quarter, and the timing of repairs of \$0.4 million. Personnel costs were \$0.4 million higher primarily due to increased activity in the Current Quarter. Fuel expense was \$0.2 million higher primarily due to an increase in the average fuel price.

**Administrative and General.** Administrative and general expenses were \$0.3 million higher in the Current Quarter primarily due to increases in professional services fees and other general and administrative costs.

**Depreciation and Amortization.** Depreciation and amortization expense was \$0.2 million lower in the Current Quarter primarily due to the sale of helicopters and assets that became fully depreciated subsequent to the Prior Year Quarter.

**Gains (Losses) on Asset Dispositions, Net.** In the Current Quarter, the Company sold three light twin helicopters and two hangar facilities for cash proceeds of \$9.3 million, resulting in net gains of \$0.8 million. There were no significant asset dispositions in the Prior Year Quarter.

**Litigation Settlement Proceeds.** The Company received litigation settlement proceeds of \$42.0 million in the Prior Year Quarter.

**Operating Income.** Operating income as a percentage of revenues was 3% in the Current Quarter compared to 76% in the Prior Year Quarter. The decrease in operating income as a percentage of revenues was primarily due to litigation settlement proceeds recognized in the Prior Year Quarter.

**Interest Income.** Interest income was \$0.2 million higher in the Current Quarter primarily due to higher cash balances and interest earned on the Company’s sales-type leases.

**Foreign Currency Losses, net.** Foreign currency losses were \$0.6 million higher in the Current Quarter primarily due to the strengthening of the U.S. dollar relative to the Brazilian real.

**Income Tax Expense.** Income tax expense was \$7.3 million lower in the Current Quarter primarily due to the recognition of litigation settlement proceeds in the Prior Year Quarter.

**Equity Earnings (loss), net of tax.** The Company had no equity earnings to recognize in the Current Quarter. Equity earnings in the Prior Year Quarter related to the Company’s Dart Holding Company Ltd. (“Dart”) joint venture.

**Current Nine Months compared to Prior Nine Months**

**Operating Revenues.** Operating revenues were \$4.0 million lower in the nine months ended September 30, 2019 (the “Current Nine Months”) compared to the nine months ended September 30, 2018 (the “Prior Nine Months”).

Operating revenues from oil and gas operations in the U.S. were \$7.9 million lower in the Current Nine Months. Operating revenues from medium, single engine, and light twin helicopters were \$4.8 million, \$1.9 million and \$1.8 million lower, respectively, primarily due to lower utilization. These decreases were partially offset by higher revenues from heavy helicopters of \$1.0 million primarily due to higher utilization. Miscellaneous revenues were \$0.4 million lower primarily due to the sale of helicopter parts in the Prior Nine Months.

Operating revenues from international oil and gas operations were \$0.6 million lower in the Current Nine Months. Operating revenues in Suriname were \$1.1 million lower primarily due to the end of contracts. Operating revenues in Colombia were \$0.7 million lower primarily due to lower utilization. These decreases were partially offset by higher operating revenues in Brazil of \$1.1 million primarily due to increased utilization, partially offset by the strengthening of the U.S. dollar relative to the Brazilian real.

Revenues from dry-leasing activities were \$3.6 million higher in the Current Nine Months primarily due to the commencement of new contracts subsequent to the Prior Nine Months.

Operating revenues from emergency response services were \$1.0 million higher primarily due to the commencement of new contracts subsequent to the Prior Nine Months.

**Operating Expenses.** Operating expenses were \$0.5 million higher in the Current Nine Months. Repairs and maintenance expenses were \$3.0 million higher primarily due to a \$3.1 million increase in PBH expense, an increase related to the timing of repairs of \$0.9 million, and the recognition of a lease return credit of \$0.4 million in the Prior Nine Months, partially offset by an increase in the recognition of vendor credits of \$1.4 million in the Current Nine Months. Other operating expenses were \$1.0 million lower primarily due to the recognition of \$0.5 million in penalties on the cancellation of two helicopter purchase agreements in the Prior Nine Months and a decrease in part sales and other costs. Personnel costs were \$0.5 million lower primarily due to a reduction in headcount, partially offset by increased training costs. Insurance expense was \$0.5 million lower primarily due to reductions in operating fleet count during and subsequent to the Prior Nine Months. Leased-in equipment expenses were \$0.4 million lower due to the end of helicopter leases.

**Administrative and General.** Administrative and general expenses were \$8.8 million lower in the Current Nine Months primarily due to the absence of professional services fees related to litigation that has now been settled, partially offset by an increase in compensation costs.

**Depreciation and Amortization.** Depreciation and amortization expense was \$1.7 million lower in the Current Nine Months primarily due to the sale of helicopters and assets that became fully depreciated subsequent to the Prior Nine Months.

**Gains/(Losses) on Asset Dispositions, Net.** In the Current Nine Months, the Company sold three light twin helicopters and two hangar facilities for cash proceeds of \$9.3 million and disposed of other immaterial assets, resulting in net gains of \$0.7 million. In the Prior Nine Months, the Company sold its flightseeing assets in Alaska (which consisted of eight single engine helicopters, two operating facilities, and related property and equipment), two additional single engine helicopters, two light twin helicopters, seven heavy helicopters, one medium helicopter and other equipment for proceeds of \$29.5 million and receivables of \$14.3 million, resulting in net gains of \$2.3 million.

**Litigation Settlement Proceeds.** The Company received litigation settlement proceeds of \$42.0 million in the Prior Nine Months.

**Operating Income (Loss).** Operating loss as a percentage of revenues was 2% in the Current Nine Months compared to operating income as a percentage of revenue of 20% in the Prior Nine Months. The decrease in operating income as a percentage of revenues was primarily due to litigation settlement proceeds recognized in the Prior Nine Months.

**Interest Income.** Interest income was \$1.4 million higher in the Current Nine Months primarily due to interest earned on the Company's sales-type leases and higher cash balances.

**Interest Expense.** Interest expense was \$1.3 million lower in the Current Nine Months due to lower debt balances and the write-off of deferred debt issuance costs related to the amendment of the Company's Amended and Restated Senior Secured Revolving Credit Facility in the Prior Nine Months.

**Loss on Sale of Investment.** During the Current Nine Months, the Company disposed of corporate securities resulting in a loss of \$0.6 million.

**Foreign Currency Losses, net.** Foreign currency losses were \$0.5 million lower in the Current Nine Months. Foreign currency losses in both periods were primarily due to the strengthening of the U.S. dollar relative to the Brazilian real.

**Income Tax Expense.** Income tax expense was \$0.3 million in the Current Nine Months primarily due to the sale of the Dart joint venture. Income tax expense was \$4.5 million in the Prior Nine Months primarily due to litigation settlement proceeds.

**Equity Earnings, net of tax.** Equity earnings were \$8.4 million higher due to the recognition of gains on the sale of the Dart joint venture in the Current Nine Months.

**Fleet Count**

The following shows details of our helicopter fleet as of September 30, 2019. We own and control all 105 of our helicopters.

	Helicopters	Max. Pass. <sup>(1)</sup>	Cruise Speed (mph)	Approx. Range (miles)	Average Age (years)
<b>Heavy:</b>					
S92	4	19	175	620	3
H225	1	19	162	582	11
AW189	4	16	173	490	3
	<u>9</u>				
<b>Medium:</b>					
AW139	36	12	173	426	10
S76 C+/C++	5	12	161	348	13
B212	5	11	115	299	40
	<u>46</u>				
<b>Light—twin engine:</b>					
A109	7	7	161	405	13
EC135	10	7	138	288	10
BO105	3	4	138	276	30
	<u>20</u>				
<b>Light—single engine:</b>					
A119	13	7	161	270	13
AS350	17	5	138	361	22
	<u>30</u>				
<b>Total Fleet</b>	<u>105</u>				14

(1) In typical configuration for our operations.

**Liquidity and Capital Resources**

**General**

Our ongoing liquidity requirements arise primarily from working capital needs, meeting our capital commitments (including the purchase of helicopters and other equipment) and the repayment of debt obligations. In addition, we may use our liquidity to fund acquisitions, repurchase shares or debt securities or make other investments. Sources of liquidity are cash balances and cash flows from operations and, from time to time, we may obtain additional liquidity through the issuance of equity or debt or through borrowings under the amended and restated senior secured revolving credit facility (the “Revolving Credit Facility”) or through asset sales.

**Summary of Cash Flows**

	Nine Months Ended September 30,	
	2019	2018
	<i>(in thousands)</i>	
Cash flows provided by or (used in):		
Operating activities	\$ 19,845	\$ 50,352
Investing activities	45,900	23,855
Financing activities	(8,797)	(42,964)
Effect of exchange rate changes on cash, cash equivalents and restricted cash	35	(445)
Net increase in cash, cash equivalents and restricted cash	<u>\$ 56,983</u>	<u>\$ 30,798</u>

**Operating Activities**

Cash flows provided by operating activities decreased by \$30.5 million in the Current Nine Months compared to the Prior Nine Months. The components of cash flows provided by operating activities during the Current Nine Months and Prior Nine Months were as follows (in thousands):

	Nine Months Ended September 30,	
	2019	2018
Operating income before depreciation and gains (losses) on asset dispositions, net	\$ 23,732	\$ 61,441
Changes in operating assets and liabilities before interest and income taxes	(1,170)	(6,593)
Interest paid, net of capitalized interest of \$0 and \$97 in 2019 and 2018, respectively	(6,690)	(7,770)
Interest received	2,415	610
Income taxes paid	(1,255)	(63)
Other	2,813	2,727
<b>Total cash flows provided by operating activities</b>	<b>\$ 19,845</b>	<b>\$ 50,352</b>

Operating income before depreciation and gains on asset dispositions, net was \$37.7 million lower in the Current Nine Months compared to the Prior Nine Months primarily due to litigation settlement proceeds in the Prior Nine Months.

During the Current Nine Months, changes in operating assets and liabilities before interest and income taxes used cash flows of \$1.2 million primarily due to a decrease in accounts payable and an increase in prepaid expenses. During the Prior Nine Months, changes in operating assets and liabilities before interest and income taxes used cash flows of \$6.6 million primarily due to a decrease in accounts payable.

Interest paid, net of capitalized interest, was \$1.1 million lower in the Current Nine Months primarily due to lower debt balances.

Interest received was \$1.8 million higher in the Current Nine Months primarily due to interest earned on the Company's sales-type leases and higher cash balances.

Income taxes paid in the Current Nine Months were \$1.2 million higher.

**Investing Activities**

During the Current Nine Months, net cash provided by investing activities was \$45.9 million primarily as follows:

- Net proceeds from the sale of equity investees were \$34.7 million.
- Proceeds from the disposition of property and equipment were \$9.3 million.
- Proceeds from the sale of investments were \$4.4 million.
- Net principal payments received from equity investees and third parties were \$7.7 million.
- Capital expenditures were \$5.2 million, which consisted primarily of spare helicopter parts and leasehold improvements.
- Purchase of investments was \$5.0 million.

During the Prior Nine Months, net cash provided by investing activities was \$23.9 million primarily as follows:

- Proceeds from the disposition of property and equipment were \$29.5 million.
- Net principal payments received from equity investees and third parties were \$1.0 million.
- Dividends received from equity investees were \$1.0 million.
- Capital expenditures were \$7.7 million, which consisted primarily of helicopter acquisitions, spare helicopter parts, and leasehold improvements.

### **Financing Activities**

During the Current Nine Months, net cash used in financing activities was \$8.8 million primarily as follows:

- Proceeds from share award plans were \$1.1 million.
- Purchases of treasury shares were \$7.7 million.
- Principal payments on long-term debt were \$1.5 million.
- Extinguishment of a portion of the 7.750% Senior Notes was \$0.7 million.

During the Prior Nine Months, net cash used in financing activities was \$43.0 million primarily as follows:

- Proceeds from share award plans were \$0.9 million.
- Principal payments on long-term debt, including our Revolving Credit Facility, were \$42.6 million.
- Long-term debt issuance costs were \$1.3 million, incurred in connection with the amendment of the Revolving Credit Facility.

### **Unfunded Capital Commitments**

As of September 30, 2019, we had unfunded capital commitments of \$78.2 million, consisting primarily of agreements to purchase helicopters, including three AW189 heavy helicopters and five AW169 light twin helicopters. The AW189 helicopters are scheduled to be delivered in 2020 and 2021. Delivery dates for the AW169 helicopters have yet to be determined. These commitments are payable beginning in 2020 through 2021, and all of the commitments (inclusive of deposits paid on options not yet exercised) may be terminated without further liability to us other than aggregate liquidated damages of \$2.1 million. In addition, we had outstanding options to purchase up to ten additional AW189 helicopters. If these options are exercised, the helicopters would be scheduled for delivery in 2021 and 2022.

If we do not exercise our rights to cancel these capital commitments, we expect to finance the remaining acquisition costs for these helicopters through a combination of cash on hand, cash provided by operating activities, asset sales and borrowings under our Revolving Credit Facility.

### **Short and Long-Term Liquidity Requirements**

We anticipate that we will generate positive cash flows from operating activities and that these cash flows will be adequate to meet our working capital requirements. During the nine months ended September 30, 2019, our cash provided by operating activities was \$19.8 million. To support our capital expenditure program and/or other liquidity requirements, we may use any combination of operating cash flow, cash balances or proceeds from sales of assets, issue debt or equity, or borrowings under our Revolving Credit Facility.

Our availability of long-term liquidity is dependent upon our ability to generate operating profits sufficient to meet our requirements for working capital, debt service, capital expenditures and a reasonable return on investment. Management will continue to closely monitor our liquidity and the credit markets.

### **Off-Balance Sheet Arrangements**

On occasion, we and our partners will guarantee certain obligations on behalf of our joint ventures. As of September 30, 2019, we had no such guarantees in place. As of September 30, 2019, we had standby letters of credit totaling \$0.7 million.

### **Contingencies**

#### *Brazilian Tax Disputes*

In connection with our ownership of Aeróleo and its operations in Brazil, we have several ongoing legal disputes related to the local, municipal and federal taxation requirements in Brazil, including assessments associated with the import and re-export of our helicopters in Brazil. The legal disputes are related to: (i) municipal tax assessments arising under the authorities in Rio de Janeiro (for the period between 2000 and 2005) and Macaé (for the period between 2001 to 2006) (collectively, the "Municipal Tax Disputes"); (ii) social security contributions that one of our customers was required to remit from 1995 to 1998; (iii) penalties assessed due to our alleged failure to comply with certain deadlines related to the helicopters we import and export in and out of Brazil; and (iv) fines sought by taxing authorities in Brazil related to our use of certain tax credits used to offset certain social tax liabilities (collectively, the "Tax Disputes").

The aggregate amount at issue for the Tax Disputes is \$13.3 million. The Municipal Tax Disputes are the largest contributor to the total amount being sought from Aeróleo, with approximately \$9.9 million at issue.

In addition to the foregoing Tax Disputes (and unrelated thereto), Aeróleo is engaged in two additional civil litigation matters relating to: (i) a dispute with its former tax consultant who has alleged that \$0.5 million is due and payable as a contingency fee related to execution of certain tax strategies; and (ii) a fatal accident that occurred in 1983 and was previously settled with the plaintiffs' in the U.S. (the "Civil Disputes"). With respect to the fatal accident, the plaintiffs are seeking to collect additional amounts in Brazil despite the previous settlement agreed upon by the parties in the U.S.

We continue to evaluate and assess various legal strategies for each of the Tax Disputes and the Civil Disputes. As is customary for certain legal matters in Brazil, Aeróleo has already deposited amounts as security into an escrow account to pursue further legal appeals in several of the Tax Disputes and the Civil Disputes. As of September 30, 2019, we have deposited \$5.1 million into escrow accounts controlled by the court with respect to the Tax Disputes and the Civil Disputes, and we have fully reserved such amounts subject to final determination and the judicial release of such escrow deposits. These estimates are based on our assessment of the nature of these matters, their progress toward resolution, the advice of legal counsel and outside experts as well as management's intentions and experience. Aeróleo plans to defend the cases vigorously. As of September 30, 2019, it is not possible to determine the outcome of the Tax Disputes or the Civil Disputes, but we do not expect that an outcome would have a material adverse effect on our business, financial position or results of operations.

For additional information about our contractual obligations and commercial commitments, refer to "Liquidity and Capital Resources—Contractual Obligations and Commercial Commitments" contained in our Annual Report on Form 10-K for the year ended December 31, 2018. There have been no material changes since such date.

### **Critical Accounting Policies**

The preparation of our financial statements is in conformity with U.S. generally accepted accounting principles ("GAAP"). In many cases, the accounting treatment of a particular transaction is specifically dictated by GAAP, whereas, in other circumstances, GAAP requires us to make estimates, judgments and assumptions that we believe are reasonable based upon information available. We base our estimates and judgments on historical experience, professional advice and various other sources that we believe to be reasonable under the circumstances. Actual results may differ from these estimates under different assumptions and conditions. In addition to the policies discussed in Item 7 - Management's Discussion and Analysis of Financial Condition and Results of Operations in our Annual Report on Form 10-K for the year ended December 31, 2018, the following involves a high degree of judgment and complexity.

**Leases.** We have elected an optional practical expedient to retain our current classification of leases and adopted ASU 2016-02 using the current-period adjustment method thus recognizing a cumulative-effect adjustment to the opening balance of retained earnings in the current period. We currently maintain operating leases for a number of fixed assets and determine if an arrangement is considered a lease at inception or during modification or renewal of an existing lease. The right-of-use ("ROU") assets associated with these leases are reflected under long-term assets, and the payables on lease agreements recorded as liabilities, with amounts due within one year recorded in other current liabilities on our consolidated balance sheets. The majority of our operating leases do not provide an implicit rate, so the incremental borrowing rate is based on the information available at commencement date to determine the present value of future payments.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

For additional information about our exposure to market risk, refer to Item 7A, Quantitative and Qualitative Disclosures about Market Risk, contained in our Annual Report on Form 10-K for the year ended December 31, 2018. There has been no material change in our exposure to market risk during the Current Quarter, except as described below.

As of September 30, 2019, we had non-U.S. dollar denominated capital purchase commitments of €71.7 million (\$78.2 million). An adverse change of 10% in the underlying foreign currency exchange rate would increase the U.S. dollar equivalent of the non-hedged purchase commitments by \$7.8 million. As of September 30, 2019, our Brazilian subsidiary maintained a non-U.S. dollar denominated working capital balance of R\$32.2 million (\$7.8 million). An adverse change of 10% in the underlying foreign currency exchange rate would reduce our working capital balance by \$0.7 million.

**ITEM 4. CONTROLS AND PROCEDURES**

With the participation of our Chief Executive Officer and Chief Financial Officer, management evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the “Exchange Act”)) as of September 30, 2019. Based on their evaluation, our principal executive officer and principal financial officer concluded that the Company’s disclosure controls and procedures were effective in providing reasonable assurance that material information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission’s rules and forms, including ensuring that such material information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

**Material Weaknesses in Internal Control Over Financial Reporting**

None.

**Changes in Internal Controls Over Financial Reporting**

During the three months ended September 30, 2019, there were no changes in our internal control over financial reporting.

**PART II—OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

None.

**ITEM 1A. RISK FACTORS**

For a detailed discussion of our risk factors, see “Risk Factors” in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2018.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

The following table presents information regarding our repurchases of shares of our Common Stock on a monthly basis during the three months ended September 30, 2019:

	<b>Total Number of Shares Repurchased</b>	<b>Average Price Paid Per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Value of Shares that May Yet be Purchased Under the Plans or Programs</b>
July 1, 2019 - July 31, 2019	188,553	\$ 8.45	188,553	\$ 15,298,578
August 1, 2019 - August 31, 2019	—	\$ —	—	\$ 15,298,578
September 1, 2019 - September 30, 2019 <sup>(1)</sup>	2,786	\$ 9.63	—	\$ 15,298,578

(1) Shares purchased in connection with the surrender of shares by employees to satisfy certain tax withholding obligations. These repurchases are not a part of our publicly announced plan and do not affect our Board-approved share repurchase program.



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**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

31.1	<a href="#">Certification by the Principal Executive Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act.</a>
31.2	<a href="#">Certification by the Principal Financial Officer pursuant to Rule 13a-14(a) and Rule 15d-14(a) of the Securities Exchange Act.</a>
32.1	<a href="#">Certification by the Principal Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
32.2	<a href="#">Certification by the Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema
101.CAL	XBRL Taxonomy Extension Calculation Linkbase
101.DEF	XBRL Taxonomy Extension Definition Linkbase
101.LAB	XBRL Taxonomy Extension Label Linkbase
101.PRE	XBRL Taxonomy Extension Presentation Linkbase

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Era Group Inc. (Registrant)

DATE: November 5, 2019

By: /s/ Jennifer D. Whalen

Jennifer D. Whalen, *Senior Vice President, Chief Financial Officer*

## CERTIFICATION

I, Christopher S. Bradshaw, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Era Group Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2019

/s/ Christopher S. Bradshaw

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Name: Christopher S. Bradshaw  
Title: President and Chief Executive Officer  
(Principal Executive Officer)

## CERTIFICATION

I, Jennifer D. Whalen, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Era Group Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 5, 2019

/s/ Jennifer D. Whalen

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Name: Jennifer D. Whalen  
Title: Senior Vice President, Chief Financial Officer  
(Principal Financial Officer)

**CERTIFICATION  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Christopher S. Bradshaw, as Principal Executive Officer of Era Group Inc. (the "Company"), certify, pursuant to 18 U.S.C. § 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) the accompanying Quarterly Report on Form 10-Q for the period ending September 30, 2019, as filed with the U.S. Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 5, 2019

/s/ Christopher S. Bradshaw

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Name: Christopher S. Bradshaw  
Title: President and Chief Executive Officer  
(Principal Executive Officer)

**CERTIFICATION  
PURSUANT TO 18 U.S.C. SECTION 1350,  
AS ADOPTED BY SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

I, Jennifer D. Whalen, as Principal Financial Officer of Era Group Inc. (the "Company"), certify, pursuant to 18 U.S.C. § 1350, as adopted by Section 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) the accompanying Quarterly Report on Form 10-Q for the period ending September 30, 2019, as filed with the U.S. Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: November 5, 2019

/s/ Jennifer D. Whalen

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Name: Jennifer D. Whalen  
Title: Senior Vice President, Chief Financial Officer  
(Principal Financial Officer)